

Regional Credit Manager opening for Richmond, VA

Employment ad for Regional Credit Manager

Location: Richmond, VA

Responsible: Southern VA

Hire date: Immediately as of 5/11/2026

Supervision responsibilities of two Associates currently

Both daily and overnight travel is required

Reporting to: Mike Henderson

Full Time in Richmond, VA

Capital Electric Supply has an opening for a Regional Credit Manager covering our So. Virginia territory. Successful candidate will be an experienced credit professional who can relate well and communicate well with small business owners and co-workers. He or she will utilize their experience in risk and collections management to support our sales team's goals while meeting our credit targets. Applicant must relate well to people, as relationship building is an essential aspect of our relationship based credit extension philosophy. Expression of thoughts and requirements through effective communication is critically important. We will look for someone who can think and act both strategically and tactically. Knowledge and experience as listed below will be expected in a successful applicant:

Required qualifications:

- 3+ years of credit management experience
- Supervisory experience a plus
- Be able to effectively communicate orally and in writing
- Demonstrated experience in working with small business owners in the extension of credit in the wholesale building supply industry
- Travel to customer locations and meeting with business owners / financial leaders to build relationships, gather business information and review financial information
- Ability to think and act both strategically and tactically
- Demonstrate leadership qualities
- Effective decision maker to support sales goals while meet credit targets
- Working knowledge of VA Mechanics Lien and payment bond laws is a plus
- Understanding of utilizing financial statements in credit extension a plus
- Experience with Microsoft Outlook, word and excel