## **Tariffs: Catalyst of Financial Distress or Driver of Value?**

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Originally published in the Credit Research Foundation's publication, Perspective by CRF (Q3 2025)

As the cornerstone of the current administration's economic policy, tariffs and global trade issues more generally have been the subject of intense news coverage and public debate for the past eight months. The United States has seen a sharp increase in the imposition of tariffs, particularly targeting steel, aluminum, and a range of manufactured goods from key trading partners such as China, the European Union, Canada, and Mexico. The consequences of these tariffs, and threatened tariffs, have rippled through the economy, with pronounced effects on the manufacturing, automotive, and consumer goods sectors. As companies in these industries—many already carrying significant leverage and facing economic strain—face mounting financial pressures, the intersection of trade policy and bankruptcy law has become increasingly salient.

Trade policy and trade wars are complex and their interaction with bankruptcy can present both risks and opportunities, depending entirely on where an affected business sits in the value chain. Tariffs logically contribute to...

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Andrew Behlmann is a Partner in the Bankruptcy & Restructuring Department at Lowenstein Sandler LLP. Andrew leverages his background in corporate finance and management to approach restructuring problems, both in and out of court, from a practical, results-oriented perspective. With a focus on building consensus among multiple parties that have competing priorities, Andrew is equally at home both in and out of the courtroom, and he has a track record of turning financial distress into positive business outcomes. Clients value his counsel in complex Chapter 11 cases, where he represents debtors, creditors' committees, purchasers, and investors.



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