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2024 AUGUST FORUM & EXPO

Nashville, TN

EXPO Directory



**Thank you for joining
us in Nashville for the
2024 August
Forum & EXPO!**

Exhibitor Directory Table of Contents

ABC-Amega, Inc.....	2	FIS.....	6
AG Adjustments.....	2	GB Collects.....	6
Altus Receivables Management.....	2	Handle.com.....	7
American Express.....	2	IAB Solutions.....	7
Bectran Inc.....	3	Jonathan Neil & Associates.....	7
Biehl & Biehl Inc.....	3	Levelset, a Procore Company.....	7
Billtrust.....	3	Moody's.....	8
BlackLine Systems.....	3	NCS Credit.....	8
Carixa.....	4	Nectarine Credit.....	8
Commercial Collection Agencies of America.....	4	NetNow.....	8
Commercial Collection Corp of New York.....	4	Nuvo Technologies Inc.....	9
Creditors Adjustment Bureau.....	4	Quadient.....	9
Creditsafe USA.....	5	Rauch-Milliken International Inc.....	9
CRF Solutions.....	5	RetailStat.....	9
CST Co Inc.....	5	Serrala.....	10
DAL Inc.....	5	Sidetrade.....	10
Esker.....	6	Tax CSA.....	10
Experian.....	6		



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As part of the Cadex family of global Order-to-Cash (O2C) solutions, **ABC-Amega** has been a commercial collection industry leader since 1929. We're a proud, long-standing CRF Platinum Partner dual-certified by the CCA of A and the CLLA/ IACC.

ABC-Amega provides comprehensive global accounts receivable management solutions, including third-party commercial collections, first-party A/R management, and industry credit groups. Our highly trained, certified debt collection experts recover past-due accounts in over 170 countries.

With our proprietary technology, we create customized solutions that prioritize both cash recovery and customer experience. We jointly develop account treatment strategies with our clients and offer on-demand account visibility and reporting through a secure client portal.

When your team is burdened with a backload of invoices, payment disputes, unapplied cash, and language and cultural barriers, contact ABC-Amega to Get difficult done.

For More Info:

Domenic Di Loreto
SVP Business Development
domenic.diloreto@abc-amega.com
(716) 583-2311

Company Info:

500 Seneca Street
Suite 503
Buffalo, NY 14204
ABC-AMEGA.com

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As part of the Cadex family of global Order-to-Cash (O2C) solutions, **AG Adjustments (AGA)** has helped clients recover the maximum amount of money in the minimum amount of time for over 50 years. AGA is a proud, long-standing CRF Platinum Partner and a Certified and Founding Member of the Commercial Collection Agencies of America (CCA of A).

Providing Third-Party collections services on behalf of hundreds of domestic clients, including some of the largest names in the most robust B2B industries, AGA does so while protecting their brand and customer relationships.

AGA's proprietary collections system features customized, automated workflows; we share deep portfolio insights with our clients with cutting-edge analytics tools and an advanced reporting platform. Through our secure client portal, we keep clients in the loop every step of the way.

Don't allow payment delays to delay your corporate goals. Contact AGA and Get difficult done.

For More Info:

Marc Gerstel
President
mg@agaltd.com
(631) 719-8003

Company Info:

One Huntington Quadrangle
Ste 4N15
Melville, NY 11747
www.agaltd.com



Altus Receivables Management is the global leader in commercial collections, helping a number of the world's largest and most recognizable companies gain new levels of confidence and control over their credit to cash cycle. Altus combines the most advanced technology with the largest international network of trained, certified professionals to streamline 1st and 3rd party collections at the highest levels of security and compliance.

At the heart of our advanced technology is a powerful, customer-focused collection automation system called ARM STRONG™. We employ the highest and best technology in the industry, helping our clients automate and streamline key functions of the debt collections process; reducing costs and boosting cash flow performance at every level. For over three decades and across all industries, Altus has been working side-by-side with leading companies to help them gain new levels of confidence and control over their credit to cash cycle.

For More Info:

Rudy Schatzmann
National Account Manager
Rudolf.Schatzmann@TrustAltus.com
504-302-0615

Company Info:

2121 Airline Drive
Suite 520
Metairie, LA 70001
www.trustaltus.com



American Express is a globally integrated payments company, providing customers with access to products, insights and experiences that enrich lives and build business success.

Learn more about our products, services, and corporate responsibility information at americanexpress.com.

For More Info:

Chris Gelsomini
Christopher.J.Gelsomini@aexp.com

Michele Livermore
Michele.L.Livermore@aexp.com

Company Info:

<https://www.americanexpress.com>

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Since 2010, **Bectran** has been a pioneer in the Order-to-Cash SaaS market. Based in Schaumburg, IL, Bectran is dedicated to delivering innovative, client-inspired solutions to meet the needs of its global customers.

Bectran is a cloud-based B2B Credit Management platform that revolutionizes and automates the entire Order-to-Cash process. From credit applications and customer onboarding to construction jobs, order management, collections, invoicing, claims, and cash application. Bectran serves a diverse range of clients, from Fortune 100 companies to SMEs, automating processes to significantly reduce the risk of credit defaults and the cost of collections, allowing credit professionals to focus on strategic functions.

For More Info:

Dominic Biegel
Director, Sales
dominic.biegel@bectran.com
630-626-4995

Company Info:

1515 E Woodfield Road
Suite 600
Schaumburg, IL 60173
630-626-4995
www.bectran.com

Established in 1940, Chicago based **Biehl & Biehl** has provided exceptional Account Receivable Services with state of the art technology and highly skilled collection analysts meeting the needs of our diverse customer base. Our ethics, integrity and service to our customers has earned us recognition as a leader in the Commercial Collection Industry.

Biehl & Biehl is a member of NACM, CRF, Commercial Collection Agencies of America, CLLA, ICCA, ACA and ICA. Services available: 1st-party receivable management, letter writing services, free demand service, personal collection service and legal services through a network of Commercial Law League of America attorneys.

Our objective is to enhance recoveries, reducing our clients' operational costs and improving their cash flow.

For More Info:

William J. Biehl
President
wbiehl@biehlcollects.com
800-621-5583 x 1701

Company Info:

325 East Fullerton Avenue
Carol Stream, IL 60188
800-621-5583 x 1701
630-682-0545 Fax
www.biehlcollects.com



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Finance leaders turn to **Billtrust** to control costs, accelerate cash flow and improve customer satisfaction. As a B2B order-to-cash software and digital payments market leader, we help the world's leading brands get paid faster while transitioning from expensive paper invoicing and check acceptance to efficient electronic billing and payments.

With over 2,600 global customers and more than \$1 trillion invoice dollars processed, Billtrust delivers business value through deep industry expertise and a culture relentlessly focused on meaningful customer outcomes.

Visit www.billtrust.com to learn more.

For More Info:

Chad Bruffey
Sr. Director, Sales
cbruffey@billtrust.com

Company Info:

1009 Lenox Drive
Suite 101
Lawrenceville, NJ 08648
609-235-1010
www.billtrust.com

BlackLine's AI-driven Invoice-to-Cash platform ensures clients can invoice, collect, and apply payments from their customers faster using intelligent automation to achieve operational excellence.

Digitally transform the invoice-to-cash process and optimize cash flow, boost profitability, mitigate risks, attain strategic flexibility, strengthen customer relationships, and generate shareholder value.

BlackLine customers trust us to partner with them to achieve operational excellence, blending technology with expert experience to create a proven blueprint for success.

Meet your KPIs, increase cash flow, and execute consistent, accurate finance decisions with BlackLine Invoice-to-Cash.

For More Info:

Gwyn Roberts
Director of Sales, Strategic Alliances
Gwyn.Roberts@blackline.com
877-777-7750

Company Info:

21300 Victory Blvd.
Woodland Hills, CA 91367
877-777-7750
www.blackline.com

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Carixa is a credit-to-cash automation software platform that can be integrated with any ERP. From deduction recovery and resolution to auto-cash application, collection dunning and credit management, Carixa can be deployed modular or full suite.

- Accelerate cash flow and profits with autonomous/ AI rules and processes that drive action for Accounts Receivables management
- Transform revenue cycle operations into a profit contributor through root cause reporting
- Eliminate redundant, low-value tasks through workflow automation, including robotics/RPA

With decades of hands-on expertise, we are a trusted partner to some of the most well-known brands in the world.

For More Info:

Joe Chin
SVP Sales
jchin@carixa.com
908-858-6273

Company Info:

www.carixa.com
908-681-4508

Commercial Collection Agencies of America, the premier association for commercial collection agencies, elevates the standards of commercial collection by providing the CRF-endorsed and recommended, superior certification program in the industry.

CCA of A requires agency members to adhere to a strict code of ethics and meet rigorous requirements, including continuing education and data security. The Platinum Standard certification and compliance program is overseen by an Independent Standards Board, on which CRF members and officers serve. Alongside the Board's credit practitioner members are commercial collection agencies, creditors' rights and bankruptcy attorneys, state regulators, CFOs and CPAs.

Commercial Collection Agencies of America's foundation - the four pillars of Experience, Expertise, Ethics and Education - creates an organization of strength whose membership provides the highest level of professional service while collecting billions on behalf of creditors worldwide.

For More Info:

Annette M. Waggoner
Executive Director
awaggoner@commercialcollectionagenciesofamerica.com
847-907-4670

Company Info:

PO Box 1695
Arlington Heights, IL 60006
www.commercialcollection-agenciesofamerica.com



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The **Commercial Collection Corp. of NY, Inc.** has been in business for over 60 years and offers innovative, customizable solutions designed to meet the diverse needs and requirements of companies in all industries across the country and around the globe. CCC of NY partners with its clients to reduce DSO, improve cash-flow and maximize efficiency with the following innovative solutions:

- First and Third Party Collection Programs
- Customized Business Process Outsourcing (BPO)
- Pre-Collect Programs for Small Balance Accounts
- Credit Reporting, Scoring and Monitoring
- Legal and Pre-Legal Services

The Commercial Collection Corp. of NY, Inc. is a certified agency of the Commercial Law League of America (CLLA) which is endorsed by the International Association of Commercial Collectors (IACC). Each collection professional employed at The Commercial Collection Corp. of NY, Inc. is IACC certified.

For More Info:

Chad Haynie
EVP Global Revenue
chaynie@commercialcollection.com
800-873-5212 x 1030

Company Info:

34 Seymour Street
Tonawanda, NY 14151
800-873-5212
www.commercialcollection.com

Creditors Adjustment Bureau is your local firm with a global presence! Since 1954, we have been successfully collecting on behalf of companies around the world increasing their cash flow and significantly reducing bad debt!

CAB has a collection operation in-house which includes very experienced and seasoned attorneys, managing directors, paralegals, and legal secretaries that complement our certified multilingual collection professional staff, along with a skilled skip tracing and asset investigation group. Our average staff tenure is 21 years! Our services include Commercial Collections, Litigation, Post-Judgment Collections, Bankruptcy Recovery, and First Party Outsourcing. In addition, CAB is committed to the continued success of the credit and collection community and provides our clients educational training both in-person and webinar at no additional cost. Honored to support CRF!

Brian Mitteldorf, CEO and President

blm@cabcollects.com 818-990-4800

For More Info:

Melanie Morcelle
Executive Vice President
melanie.morcelle@cabcollects.com
716-207-5207

Company Info:

4340 Fulton Ave., Third Floor
Sherman Oaks, CA 91423
818-990-4800
www.cabcollects.com



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Creditsafe, the global expert in credit monitoring and risk management, is the world's most used provider of business credit reports. Today, 110,000 customers globally depend on Creditsafe to make critical business decisions. Using real-time data from over 9,000 sources across 160+ countries, Creditsafe's mission is to help businesses mitigate financial, legal and compliance risks, while also empowering them to make more informed decisions.

To learn more, visit www.creditsafe.com.

For More Info:

Jonathan Keneally
Marketing Director
jonathan.keneally@creditsafe.com
0044 7854 364854

Company Info:

4635 Crackersport Road
Allentown, PA 18104
855-551-6903
www.creditsafe.com

CRF Solutions stands at the forefront of nationwide accounts receivable management services for commercial credit grantors. Our innovative ClientView™ platform delivers robust technology resources that safeguard construction lien and bond rights across all states, alongside tailored credit tools and reports with a back stop of comprehensive global collection and litigation services.

Ensure that your contractual rights to be compensated for value delivered are protected and enforced. Together we can strengthen your risk management process and drive bottom line payment.

For More Info:

Jason Stine
VP Sales & Marketing
jstine@crfsolutions.com
805.823.8064

Company Info:

2051 Royal Avenue
Simi Valley, CA 93065
sales@crfsolutions.com
800.522.3858
www.crfsolutions.com



CST Co. CST Co. is one of the oldest full-service collection agencies in the US, with over 96 years of experience in the personal handling of commercial accounts, worldwide. Along with third-party collections, we provide soft-call services, first-party outsourcing, bankruptcy monitoring, free monitoring of your marginal accounts, and we are a reseller of Experian credit reports.

We are licensed in every state where required for commercial agencies, a founding member of the Commercial Collection Agencies of America and an agency member of the International Association of Commercial Collectors.

Let us be *Your Key to Collections!*

For More Info:

Pete Roth
President
proth@cstcoinc.com
800-626-5873

Company Info:

PO Box 33127
Louisville, KY 40232
www.cstcoinc.com



As part of the Cadex family of global Order-to-Cash (O2C) solutions, **DAL, Inc. (DAL)** has been a trusted global name in Third-Party collections since 1974 and is a proud CRF member and a Certified Founding Member of the Commercial Collection Agencies of America (CCA of A).

Together with our clients, strategies are created to achieve the highest possible recovery. Our proprietary collections system seamlessly integrates with ERPs, features custom workflows, and our secure client portal provides online account access for complete visibility. Through advanced reporting, analytics, and consultative account management sessions, you'll gain insight into your portfolio, leading to effective and strategic results that positively impact your bottom line.

DAL's value-added services include skip tracing, a worldwide attorney network, letter writing, and asset, bank, and pre-litigation reporting.

We help businesses simplify every process, payment, and exchange and Get difficult done.

For More Info:

Donna Daniels
President
donna.daniels@dalcollects.com
800-355-9999 x239

Company Info:

300 East Madison Avenue
Clifton Heights, PA 19018
www.dalcollects.com



Powered by AI technology, **Esker's** Accounts Receivable solution suite enables finance departments to rethink receivables management with the goal of reducing DSO and accelerating revenue recognition. From credit management, customer invoicing, payment, cash application to claims & deductions and collections management, Esker automates and connects each step of the invoice-to-cash process to improve overall efficiency in cash collection, provide visibility over cashflow and elevate the customer experience.

Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin

For More Info:

Teddy Swan
Sales Development Manager
theodore.swan@esker.com
608-828-6091

Company Info:

1850 Deming Way
Suite 150
Middleton, WI 53562
608-828-6091
www.esker.com

Experian's Business Information Services provides industry-leading predictive insights to organizations, helping them mitigate risk and improve profitability. Our business databases provide comprehensive, third-party-verified information on US and International companies, with unparalleled depth of data on small and mid-sized business.

Experian's data and services provide the tools to support and integrate with the entire customer lifecycle, enabling our clients to find new customers, process new applications, efficiently manage portfolios and customer relationships, collect on delinquent accounts, and optimize decisioning models.

For More Info:

Alison Teixeira
Sr. Product Marketing Mngr
Alison.Teixeira@experian.com

Company Info:

475 Anton Boulevard
Costa Mesa, CA 92626
877-565-8153
www.experian.com

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The **FIS GETPAID** solution is a fully integrated, web-based order-to-cash solution that helps companies improve operational efficiencies, lower DSO, and increase cash flow. GETPAID provides process automation and workflow across the O2C cycle, with detailed analysis and reporting for decision support. The solution suite includes strategic risk-based collections, artificial intelligence, process automation, credit risk management, deduction and dispute resolution and cash application. The solution also drives collaboration through its sales and service and customer portals and connectivity to credit bureaus, ERPs, and CRM systems via API. It can be hosted on-premise, in a SaaS or private cloud environment. FIS is a global leader in financial services technology, providing software, services and outsourcing of the technology that empowers the financial world.

For more information visit <https://www.fisglobal.com/en/cashflow-and-capital/credit-and-collections> or email getinfo@fisglobal.com.

For More Info:

Mike Shields
Business Line Executive
Receivables
michael.shields@fisglobal.com
973-463-5505

Company Info:

600 Lanidex Plaza
Parsippany, NJ 07054
973-463-5505
fisglobal.com/corporatesolutions

GB Collects is a wholly owned agency providing clients with successful B2B commercial debt recovery since 2001. With bilingual collectors in a state-of-the-art recorded environment, we provide the transparency needed in today's complex compliant rich world.



GB Collects portfolio includes ARM, 1st & 3rd party & branded collection services for a diversified customer base. 24/7/365 transparency equals a compliant service, redefining how commercial debt recovery is branded. GB Collects is a certified Agency under the Commercial Collection Agencies of America, while the President of GB Collects is a founding member, and past board member. GB Collects is a SOC II compliant firm covered under both the SSAE 16 & ISAE 3402 professional standards requirements.

GB Collects continues to hold title of Best Places to Work in the Collection Industry. GB Collects is also a distinguished winner of the DOD ESGR award for support of the Guard & Reserve & 7 time INC 5000 winner.

For More Info:

Jon Dame
VP, Sales
jdame@gbcollects.com
856-768-9995

Company Info:

1253 Haddonfield Berlin Road
Voorhees, NJ 08043
856-768-9995
www.gbcollects.com

Randy O'Brien

VP, Sales & Marketing
robrien@gbcollects.com
856-768-9995

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Handle.com powers the largest credit teams in construction. Fortune 500 material suppliers trust Handle software on a daily basis to provide their credit and collections departments with an end-to-end solution that saves their staff 10-12 hours per week, per employee.

Handle is the new modern technology approach to better manage credit compliance, lien management, online payments and waivers. Built specifically for construction. Customers include Oldcastle, H&E Equipment, Holt CAT, Teichert, ACCO, OrePac, and many more.

For More Info:

Eric Ortner
VP of Sales
eric@handle.com

Company Info:

www.Handle.com
800-845-0625

IAB Solutions provides deduction validation and recovery services. We are a team of highly experienced professionals utilizing proprietary technology to provide the best possible recoveries, along with valuable insights to ensure you receive all the revenue to which you are entitled. Our expertise extends to in-depth analysis of changing customer strategies and deduction trends, allowing us to identify recovery and process improvement opportunities. With our value-share, pay-only-for-results program, we offer a risk-free solution for your organization. Contact us today for a free deduction review. We have been a CRF Platinum Partner since 1997.

IAB: Partners. Solutions. Results.

For More Info:

Kathy Rotondo
SVP & COO
krotondo@iabllc.com

Company Info:

www.iabllc.com
800-742-0014



Founded in 1981, **Jonathan Neil & Associates, Inc. (JNA)** has been providing Receivable Management services to companies of all sizes and industries spanning four decades. Our management team has combined experience in excess of 100 years in the areas of Credit to Cash, Dispute Resolution and Risk Management Services. With offices coast to coast and a staff of certified collection specialists and legal correspondents, JNA can effectively service our clients nationwide.

JNA holds the prestigious Certificate of Compliance from the Commercial Law League of America and the International Association of Commercial Collectors. We are also certified and accredited by the Commercial Collection Agencies of America.

Additionally, we are licensed, bonded and insured for our client's protection. Our affiliations include Credit Research Foundation, National Association of Credit Management, American Collector's Association, the California Association of Collectors and American Staffing Association.

For More Info:

Ernie Ramsey
Chief Operating Officer
ERamsey@jnacollect.com

Company Info:

18321 Ventura Boulevard
Suite 1000
Tarzana, CA 91356
800-331-6333
www.jnacollect.com



Levelset, a Procore Company, empowers credit and finance leaders in the construction industry to streamline lien rights management and automate payment processes to scale confidently.

As a trusted partner over the last decade, 250,000+ users have successfully utilized Levelset on more than 6.5 million projects, leveraging its advanced lien rights management and compliance workflow solutions. Credit teams save countless hours with Levelset in their corner to resolve payment issues, mitigate risk, manage lien rights, and automate lien waivers at scale. Unique data-driven features like Job Radar, provide critical insights to identify project-specific risk early. Our best-in-class research team identifies, verifies, and fills in missing data, offering comprehensive project insights.

Levelset equips construction professionals with reliable financial control and project success tools.

For More Info:

Paige Centa
paige.centa@procore.com
(623) 980-8099

Company Info:

www.levelset.com
(504)688-4260

In an era where risks are multiplying and increasingly interconnected, **Moody's** trade credit solutions can enable your organization to detect the early signs of credit risk, mitigate the repercussions of delinquency or bad debt, and improve your collections process.

By combining company reference and trade credit data, intelligence, and risk expertise with groundbreaking predictive analytics and a seamless customer experience, we are uniquely placed to help your business minimize trade losses, stay agile, and achieve sustainable growth.

For more information, visit

<https://www.moody's.com/web/en/us/capabilities/company-reference-data/data-applications/trade-credit.html>

For More Info:

Bill Weiss

Sr Dir, Industry Practice Lead
william.weiss@moodys.com

Company Info:

7 World Trade Center
250 Greenwich Street
New York, NY 10007

NCS Credit is the industry's only full-service provider. From UCC filings and mechanic's liens to commercial collections, we have it all under one roof. Powered by our knowledgeable staff and fueled by technology, NCS will simplify your current process and deliver a best-in-class client experience. With unparalleled industry expertise, we understand the complexities of commercial credit. We believe everyone should get paid for the work they do!

Contact us to see how we can assist you in developing a Notice & Mechanic's Lien, Collection, or UCC filing program. Protect your receivables throughout the entire AR life cycle by partnering with the experts at NCS Credit.

For More Info:

Adrian Segedy

Director of Sales
asegedy@ncscredit.com
Office: 800-826-5256 x 219
Cell: 330-431-6070

Company Info:

729 Miner Road
Cleveland, OH 44143
800-826-5256
www.ncscredit.com



Nectarine Credit is a technology leader in automated credit decisioning and credit workflows for credit teams. With Nectarine Credit's software platform, credit teams can utilize digital credit applications, automated vendor reference checks and instant bank verifications. With credit reviews, monitoring, access to major credit bureaus and digital fraud protection, credit leaders can't live without Nectarine Credit's technology solutions. Nectarine Credit saves its customers hundreds of thousands of dollars each year in efficiencies, reduced delinquencies, lower costs, increased revenue, fraud protection -- all through more intelligent credit decisioning.

For More Info:

Alex Armitage

alex@nectarinecredit.com
604-379-2886

Company Info:

900 W Hastings St.
Vancouver, BC, Canada
www.NectarineCredit.com



NetNow

NetNow provides a streamlined platform that helps suppliers, distributors & wholesalers manage Trade Credit applications digitally. Credit teams can offer digital credit applications to buyers (no more PDFs), issue trade & bank references automatically, and create automated workflows for faster approvals. Our customers have seen an 80% reduction in customer on-boarding, better collaboration with Sales & Finance teams, improved DSOs and less burden on Credit Teams. Contact us to see how you can get a free trial.

For More Info:

Eli Costea

Co-Founder & COO
eli@netnow.io

Company Info:

339 Queen Street East
Unit 302
Toronto, ON, Canada
833-663-8669
www.netnow.io



Nuvo helps credit teams to make trade credit their company's competitive advantage.

With the fastest credit application and the smartest approval workflow, backed by real-time bank references, credit reports and trade references, Nuvo empowers credit managers to approve credit faster, increase customer purchasing power, and to protect company margins.

For More Info:

Noah Stewart
Sales Development Lead
noah@getnuvocredit.com

Company Info:

www.nuvo.credit



Quadiant is a leader in helping businesses create meaningful customer connections through digital and physical channels. Quadiant's offering, Quadiant Accounts Receivable (AR) Automation by YayPay is a unified credit-to-cash platform.

Quadiant AR automates the entire process, from credit to collections to cash application. The platform's intuitive user interface and accurate, real-time reporting enables you to instantly gauge the current and future financial health of your business. Set collections on autopilot with automated and customizable workflows that help your business achieve 34% faster collections on average. Predictive analytics power 94% forecasting accuracy and comprehensive credit management capabilities allow you to instantly gauge customer creditworthiness.

When it is time to be paid, your business can effortlessly receive payments via a secure, online payment portal that buyers love to use, with international payment options and instant account visibility.

For More Info:

Terry Hunter
Director of Marketing, AR
t.hunter@quadiant.com
214-394-5632

Company Info:

478 Wheeler Farm Road
Milford CT 06461
203-301-3400
www.quadiant.com

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Rauch-Milliken International, Inc. is a full service global ARM firm that was founded in 1989. RMI is proud to be a member of the following accrediting organizations and associations: Commercial Collection Agencies of America, CRF, IACC, ACA, and NACM. Most importantly we are licensed and bonded in every domestic jurisdiction. We are proud to represent many CRF member companies in regard to managing their receivables from both first and third party positions. Our philosophy is very basic, to promote resolution in every case and to produce higher net recovery percentages than our competition while using the highest ethical standards and professionalism as benchmarks for performance. From our free pre-collect letter service to our large balance mediation specialists, we cater to your company's needs. We encourage any Credit Professional and/or Finance Executive to test our service and compare the results. The RMI Advantage produces positive results that are proven year after year.

We look forward to working with you and your team.

For More Info:

Van A. Meador, Jr.
Director of Operations
vmeador@rauchmilliken.com

Company Info:

PO Box 8390
Metairie, LA 70011
888-705-4037
504-335-3863 Fax
www.rauchmilliken.com



RetailStat, formerly F&D, CreditIntell and ARMS is the leading retail focused credit consultative service.

For over thirty years, RetailStat has serviced clients through its trusted brands to drive better decision making through reliable data, insights, and analytics. RetailStat unites those brands as the industry-leading retail intelligence provider dedicated to unwavering quality and client services. Our clients benefit from our extensive industry experience, as well as industry-leading "deep dive" financial analysis, foot traffic analyses, credit consultation and trade payment evaluation of public and private companies, delivering key intelligence to busy credit executives making highly informed decisions.

For More Info:

Taylor Ricketts
Vice President
taylorr@retailstat.com
800-789-0123 x 139

Company Info:

310 E Shore Road
Great Neck, NY 11023
www.retailstat.com

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Serrala is a pioneer in financial automation with a global track record of 40 years, currently serving over 2,500 customers around the globe.

Through our precision-engineered, award-winning suite of finance automation applications that use advanced and emerging technologies to automate all working capital related processes from Order to Cash, Procure to Pay, Cash and Treasury, we free the office of the CFO from the tech, mindset, and process shackles of the past.

We empower leaders to create a quality-driven autonomous finance machine that enables finance departments to deliver unmatched operational excellence where working capital is continually optimized, insights are available for real-time situation visibility, and risk can be better understood and managed, positioning your finance organization for success.

Sidertrade is the leader in unlocking customer value in order-to-cash by combining next-generation artificial intelligence with B2B buyer behavior data. Using AI-powered technology coupled with over 20 years of order-to-cash experience, Sidertrade is dedicated to increasing working capital, accelerating cash flow, benchmarking customer payment trends and transforming the finance function into a data-driven, strategic advantage. With order-to-cash solutions spanning customer ordering, credit risk monitoring, e-Invoicing, dispute management, collections, payments, cash application, and analytics and forecasting, Sidertrade intelligently automates actions to enhance productivity, performance, and improve working capital.

For More Info:

Patrick Cannon
EVP North America
Patrick.cannon@serrala.com
312-620-1200

Company Info:

<https://www.serrala.com/>
312-620-1200

For More Info:

Darrin Brown
Regional Sales Manager
dbrown@sidertrade.com
(816) 590-5014

Company Info:

Sidertrade.com



At **Tax CSA**, a female-owned and operated sales tax compliance consulting group, we are on a mission to empower businesses by providing comprehensive resources to optimize their tax technology systems and compliance workflows. Specializing in streamlining complex processes, minimizing audit exposure, and enhancing productivity, we offer expertise in exemption certificate management, collection, and reviews. Led by our CEO, an industry specialist in sales and use tax, we support clients in identifying the right tax technology platforms, system implementations, and managing bulk data migrations related to mergers/acquisitions. Our commitment is to ensure your business remains fully compliant with tax regulations while maximizing efficiency and productivity.

For More Info:

Kristin Terdik
VP of Sales & Partnerships
Kristin.Terdik@TaxCSA.com

Company Info:

www.TaxCSA.com
704.231.6552

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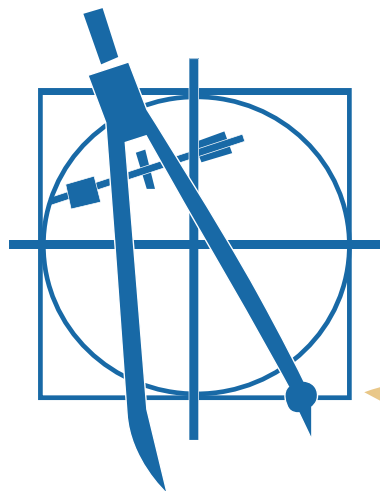


We hope you plan to join us for our last Forum of the year!
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