

## Preparing Your AR Team for the Future CFO

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The US labor market is entering a moment of transition. Data shows that the median age of the US labor force has been rising for several decades as Baby Boomers, now in peak roles, continue to mature. But this cohort of workers is moving towards retirement, meaning there's a growing opportunity for Gen X and Millennials to ascend to higher levels of management.

We're already seeing this transition unfold in the B2B space, where the next generation of buyers are transforming traditional sales processes by bringing their expectations for consumer-like ecommerce experiences to their job roles. As this evolution impacts financial leadership inside organizations, AR teams must adapt to...

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### About the Author



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