

Regional Credit Manager opening for North Carolina, South Carolina, Georgia 2022

Employment ad for Regional credit manager

Location: Durham, North Carolina – flexible on location for successful candidate

Responsible: NC, portion of SC, GA markets

Hire date: Immediately as of 1/7/2022

Person will supervise 3 to 5 associates

Both daily and overnight travel required

Capital Electric Supply has an opening for a RCM in our North Carolina, South Carolina, Georgia market. Successful candidate will be an experienced credit professional who can relate well and communicate well with small business owners and co-workers. He or she will utilize their experience in risk and collections management to support our sales team's goals while meeting our credit targets. Applicant must relate well to people, as relationship building is an essential aspect of our relationship based credit extension philosophy. Expression of thoughts and requirements through effective communication is critically important. We will look for someone who can think and act both strategically and tactically. Knowledge and experience as listed below will be expected in a successful applicant:

Required qualifications:

- 5+ years of credit management experience
- 3+ years of supervisory experience
- Be able to effectively communicate orally and in writing
- Demonstrated experience in working with small business owners in the extension of credit in the wholesale building supply industry
- Travel to customer locations and meeting with business owners / financial leaders to build relationships, gather business information and review financial information
- Ability to think and act both strategically and tactically
- Demonstrate leadership qualities
- Effective decision maker to support sales goals while meet credit targets
- Working knowledge of NC and SC Mechanics Lien and payment bond laws is a plus
- Understanding of utilizing financial statements in credit extension a plus
- Experience with Microsoft Outlook, word and excel