

## Менеджер по кредитным рискам

- Moscow, Russian Federation
  - Finance
  - 230633BR
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### We Are PepsiCo!

PepsiCo is one of the world's leading food and beverage companies, with over \$67 Billion in Net Revenue and a global portfolio of diverse and beloved brands. We believe that acting ethically and responsibly is not only the right thing to do but also the right thing to do for our business. At PepsiCo, we aim to win sustainably in the marketplace and accelerate our top-line growth, while keeping our commitment to do good for the planet and our communities. We call this Winning with Purpose.

### Position Overview:

The PepsiCo Russia Credit Control Management team is looking for a Credit Control Risk Manager to support its Russia operations buildout of a best in class credit risk management solution in partnership with PepsiCo NASS Credit Risk Management. If you have a passion for credit risk, financial and business risk analysis, cross-group collaboration, and would like to step up to the biggest challenge of your career and realize your potential when your determination meets our dynamic culture, this is a role for you.

To apply for this posting visit <https://www.pepsicojobs.com/main/jobs/230633BR?lang=en-ru&previousLocale=en-US>

### Responsibilities

The overall objective of the Credit Risk Management team is to provide strategy, planning, oversight, and measurement of our accounts receivable risk and payment performance. The Credit Control Risk Manager is expected to establish a channel-wide credit management agenda including developing portfolio monitoring processes as well as individual account specific risk mitigation strategies and implements those strategies.

**Credit Risk Management** – Strong financial modelling skills and capability to leverage technology in assessing credit risk of customers and partners in Russia. Recommend risk mitigation strategies to manage the credit risk of our trade receivables portfolio. Identify and build solutions to support revenue opportunities with customers and partners and review credit capacity allocation.

**Portfolio Ownership** – Overall credit risk accountability of providing support, direction, and leadership for the Russian portfolio of trade AR and financing receivables.

**Business Process Excellence** – Drive continuous process efficiency, reduce cycle time, and ensure 100% compliance. Proactively seek to leverage technology to automate and build in compliant process.

**Customer Relationship Management** – within the designated portfolio, understand customer credit capacity needs, drive and support customer satisfaction initiatives, address customer and stakeholder queries, and represent PepsiCo positively.

**Partnership** – This role has a significant partnership component. The role will partner with external customers, and partners, as well as internal teams like Deals, Execution and Field Support, Customer Advocacy, Readiness, and as required engage with Sales, Finance, and Operations.

#### **Qualifications/Requirements**

- Minimum 5-7 years' relevant work experience in credit, treasury, capital markets, financial analysis or similar
- Must be able to speak and write fluently in Russian and English
- Quantitative mindset with strong financial risk modeling skills
- Bachelor's degree in finance, economics, accounting, or related field is desirable.
- MBA in business or finance and/or equivalent work experience
- CFA certification or work towards a CFA certification is a plus
- High-level of integrity, self-confidence, demonstrated change management and support for a diverse and inclusive culture
- Excellent cross-group collaboration skills, including the ability to comfortably communicate with senior management at PepsiCo
- Motivated self-starter who can clearly identify and articulate customer credit worthiness
- Strong analytical, problem-solving, and decision-making skills
- Strong oral and written communication skills
- Must demonstrate ability to influence others with empathy while under pressure to deliver compliant outcomes to key stakeholders and customers

- This position is located in Voronezh/Moscow, Russia. Currently, we are seeking local candidates

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, or disability status.

PepsiCo is an Equal Opportunity Employer: Female / Minority / Disability / Protected Veteran / Sexual Orientation / Gender Identity

Our Company will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of the Fair Credit Reporting Act, and all other applicable laws, including but not limited to, San Francisco Police Code Sections 4901 - 4919, commonly referred to as the San Francisco Fair Chance Ordinance; and Chapter XVII, Article 9 of the Los Angeles Municipal Code, commonly referred to as the Fair Chance Initiative for Hiring Ordinance.