

COVID-19 Crisis Amplifies Paper Check's Shortcomings

By: Steve Pinado, President, Billtrust

There have been many times over the last several decades where new technologies were thought to finally bring an end to the paper check. However, time, utility and an aversion to change has proven these projections to be wrong, and although its use in B2B commerce is declining, the check continues to play a major role in B2B transactions. After all...

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About the Author



Steve Pinado is the president of Billtrust and responsible for leading the company's sales, marketing, business development and customer success departments. With more than 20 years of experience as an executive in corporate strategy, business development, mergers and acquisitions, finance, and organizational development, he has deep domain expertise in payment-enabled software applications and financial technologies. Steve has executed many acquisitions, mergers, and other strategic transactions of varying structure and complexity and has been a successful leader in companies across size and life-cycle spectra, from early-stage start-ups to mature public corporations.