

Regional Credit Manager opening for North Carolina, South Carolina, Georgia

Location: Greensboro, North Carolina, responsible for NC, SC, GA markets

Person will supervise at least 5 associates

Both daily and overnight travel required

Capital Electric Supply has an opening for a Regional Credit Manager in our North Carolina, South Carolina, Georgia market. Successful candidate will be an experienced credit professional who can relate well and communicate well with small business owners and co-workers. He or she will utilize their experience in risk and collections management to support our sales team's goals while meeting our credit targets. Applicant must relate well to people, as relationship building is an essential aspect of our relationship based credit extension philosophy. Expression of thoughts and requirements through effective communication is critically important. We will look for someone who can think and act both strategically and tactically.

Knowledge and experience as listed below will be expected in a successful applicant:

Required qualifications:

- 5+ years of credit management experience
- 3+ years of supervisory experience
- Be able to effectively communicate orally and in writing
- Demonstrated experience in working with small business owners in the extension of credit in the wholesale building supply industry
- Travel to customer locations and meeting with business owners / financial leaders to build relationships, gather business information and review financial information
- Ability to think and act both strategically and tactically
- Demonstrate leadership qualities
- Effective decision maker to support sales goals while meet credit targets
- Working knowledge of NC and SC Mechanics Lien and payment bond laws is a plus
- Understanding of utilizing financial statements in credit extension a plus
- Experience with Microsoft Outlook, word and excel

To Apply: Please apply online through [Career Connections](#), our internal job posting board, by March 20th. Contact Stephanie Engle at 301-909-6457 with any questions.

To find this position and a list of all Capital Electric positions on Career Connections:

- Go to the Capital Electric Intranet site
- Select the Career Connections link under Quick Links
- Scroll to the bottom of the page and select View Current Openings tab
- At the bottom of the next page enter in Capital Electric under the EnterSearch Terms.

Here is a link to our external job posting board if you would like to invite a friend to apply to any of our open positions. <https://capital-careers.silkroad.com/>