

Credit Research Foundation
National Summary of Domestic Trade Receivables
4th Quarter 2018

HIGHLIGHTS

Independent median calculations show:

	<u>THIS QTR.</u>	<u>LAST QTR.</u>	<u>YEAR AGO</u>
Collection Effectiveness Index	86.56	83.51	83.70
Days Sales Outstanding	39.63	39.58	39.33
Best Possible DSO	30.58	31.53	30.40
Average Days Delinquent	4.71	4.98	5.00
Percent Current	88.40	87.34	87.60
Percent Over 91 Days Past Due	0.40	0.40	0.40

SUMMARY MEDIANS BY INDUSTRY GROUP

Industry Group (SIC Category)	Number of Responses	Collection Effectiveness Index	Days Sales Outstanding	Best Possible DSO	Average Days Delinquent	Percent Current	Percent Over 91 Days
Apparel & other textile products (23)	3	67.00	54.36	34.24	20.12	62.99	0.20
Business services (73)	8	67.54	41.17	28.60	7.81	68.72	3.45
Chemicals & allied products (28)	21	91.98	39.00	36.85	2.00	93.30	0.00
Electrical & electronic Equip. (36)	8	94.59	47.50	42.88	2.55	95.67	0.11
Fabricated metal products (34)	16	76.12	47.39	34.70	9.98	81.19	0.62
Food & kindred products (20)	39	94.19	24.48	23.40	1.12	93.02	0.30
Furniture & fixtures (25)	5	90.19	37.70	34.70	3.00	92.04	0.20
Industrial machinery & Equip. (35)	13	81.49	46.88	34.70	7.00	76.66	1.00
Instruments & related products (38)	4	64.70	47.65	33.84	10.81	74.78	3.00
Lumber & wood products (24)	3	99.30	13.62	13.42	0.26	97.65	0.01
Miscellaneous Mfg. industries (39)	7	71.02	41.40	31.37	6.76	81.66	1.20
Paper & allied products (26)	9	89.00	42.56	39.85	3.70	89.16	1.00
Petroleum & coal products (29)	3	92.95	23.52	21.63	1.89	91.96	0.10
Primary metal industries (33)	6	79.08	49.81	28.67	4.11	86.13	0.35
Printing & publishing (27)	10	77.14	39.63	30.29	9.34	76.43	1.85
Rubber & miscellaneous plastics products (30)	4	95.08	40.95	34.37	4.58	89.99	0.10
Special trade contractors (17)	3	87.03	54.36	49.28	5.08	90.65	0.63
Stone, clay, glass, & concrete products (32)	8	86.13	34.11	29.20	4.84	87.54	1.41
Textile mill products (22)	4	83.76	44.73	40.74	4.00	90.12	0.00
Transportation services (47)	3	85.88	29.40	24.30	4.73	82.65	4.60
Wholesale trade--durable goods (50)	53	79.63	42.76	34.88	6.50	84.30	0.61

Industry Group (SIC Category)	Number of Responses	Collection Effectiveness Index	Days Sales Outstanding	Best Possible DSO	Average Days Delinquent	Percent Current	Percent Over 91 Days
Wholesale trade--nondurable goods (51)	20	70.82	40.45	32.49	4.55	88.19	0.35

Number of Responses represents individual companies. Count represents number of findings. Some companies report multiple statistics. A value of "--" indicates not enough responses for specified calculation

COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS AND MAJOR PRODUCT CLASSIFICATIONS COLLECTION EFFECTIVENESS INDEX

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	71.30	67.00	61.58	55.80	--
Business services (73)	8	75.82	67.54	44.04	61.40	--
Chemicals & allied products (28)	21	94.40	91.98	86.82	94.90	--
Chemicals & allied products (2800)	4	95.54	94.47	94.21	94.90	--
Chemicals & Chemical Preparations, NEC (2899)	3	89.39	87.70	77.36	93.56	--
Plastics Material & Synthetic Resins (2821)	3	98.67	98.44	92.63	97.99	--
Electrical & electronic Equip. (36)	8	95.82	94.59	90.75	90.77	--
Fabricated metal products (34)	16	90.19	76.12	71.03	65.46	--
Food & kindred products (20)	39	96.71	94.19	92.06	95.20	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	97.12	95.54	86.70	96.67	--
Fluid Milk (2026)	3	94.11	92.95	92.77	94.00	--
Food & kindred products (2000)	4	98.95	96.68	94.15	97.60	--
Food Preparations, NEC (2099)	4	97.05	91.70	86.31	88.30	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	97.85	96.71	91.30	95.20	--
Furniture & fixtures (25)	5	90.19	90.19	90.13	61.72	--
Industrial machinery & Equip. (35)	13	90.19	81.49	70.70	77.18	--
Instruments & related products (38)	4	71.15	64.70	60.22	73.59	--
Lumber & wood products (24)	3	99.33	99.30	93.53	89.61	--
Miscellaneous Mfg. industries (39)	7	89.63	71.02	65.95	60.37	--
Mfg. Industries, NEC (3999)	3	78.91	63.93	31.96	59.59	--
Paper & allied products (26)	9	91.87	89.00	71.09	89.19	--
Paper Mills (2621)	3	90.43	89.00	87.95	89.19	--
Petroleum & coal products (29)	3	96.05	92.95	88.75	96.75	--
Primary metal industries (33)	6	93.64	79.08	69.61	79.29	--
Printing & publishing (27)	10	77.14	77.14	67.23	65.35	--
Rubber & miscellaneous plastics products (30)	4	101.67	95.08	91.63	74.97	--
Special trade contractors (17)	3	87.03	87.03	87.03	63.87	--
Stone, clay, glass, & concrete products (32)	8	89.01	86.13	79.69	86.34	--
Abrasive Products (3291)	3	91.68	85.70	83.57	83.80	--
Textile mill products (22)	4	89.32	83.76	59.07	80.28	--
Transportation services (47)	3	85.89	85.88	85.79	72.77	--
Wholesale trade--durable goods (50)	53	89.50	79.63	68.41	75.32	--
Construction Materials, NEC (5039)	3	60.84	60.68	60.34	0.00	--
Electrical Apparatus & Equip. (5063)	3	77.97	72.10	65.75	75.10	--
Home Furnishings (5023)	4	91.22	82.24	73.83	73.27	--
Metals Service Centers & Offices (5051)	10	84.31	81.47	74.59	76.39	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	80.21	75.66	72.06	68.02	--
Sporting & Recreational Goods & Supplies (5091)	3	237.51	83.33	82.66	87.17	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	85.64	80.37	75.89	80.00	--
Wholesale trade--nondurable goods (51)	20	91.89	70.82	0.96	78.77	--
Chemicals & Allied Products, NEC (5169)	4	91.14	66.85	32.99	75.63	--
Footwear (5139)	5	62.97	61.44	1.00	62.25	--

If your SIC code is not listed, less than 3 responses were received. Your data is still included in the cumulative values.

**COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS
AND MAJOR PRODUCT CLASSIFICATIONS
DAYS SALES OUTSTANDING**

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	47.23	54.36	61.20	56.20	--
Business services (73)	8	35.64	41.17	46.25	40.70	--
Chemicals & allied products (28)	21	36.20	39.00	56.00	36.47	--
Chemicals & allied products (2800)	4	33.40	37.63	39.04	37.25	--
Chemicals & Chemical Preparations, NEC (2899)	3	47.68	56.36	57.18	53.75	--
Plastics Material & Synthetic Resins (2821)	3	35.28	37.07	44.38	37.25	--
Electrical & electronic Equip. (36)	8	38.88	47.50	57.30	40.94	--
Fabricated metal products (34)	16	43.17	47.39	56.36	44.51	--
Food & kindred products (20)	39	22.96	24.48	27.23	25.18	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	27.43	27.90	30.53	27.19	--
Fluid Milk (2026)	3	22.96	23.52	27.64	21.45	--
Food & kindred products (2000)	4	20.80	22.26	23.64	20.97	--
Food Preparations, NEC (2099)	4	21.91	25.85	27.39	26.55	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	25.91	27.23	31.40	30.50	--
Furniture & fixtures (25)	5	37.70	37.70	37.70	43.57	--
Industrial machinery & Equip. (35)	13	34.76	46.88	49.00	46.75	--
Instruments & related products (38)	4	43.23	47.65	53.04	39.16	--
Lumber & wood products (24)	3	12.34	13.62	20.89	29.00	--
Miscellaneous Mfg. industries (39)	7	36.72	41.40	58.50	41.07	--
Mfg. Industries, NEC (3999)	3	33.68	41.40	43.20	40.55	--
Paper & allied products (26)	9	41.40	42.56	42.56	41.40	--
Paper Mills (2621)	3	40.68	42.56	44.08	39.90	--
Petroleum & coal products (29)	3	17.39	23.52	40.56	14.41	--
Primary metal industries (33)	6	37.11	49.81	57.93	41.40	--
Printing & publishing (27)	10	39.63	39.63	41.40	45.38	--
Rubber & miscellaneous plastics products (30)	4	34.75	40.95	45.27	41.72	--
Special trade contractors (17)	3	54.36	54.36	54.36	52.94	--
Stone, clay, glass, & concrete products (32)	8	31.09	34.11	48.16	40.66	--
Abrasive Products (3291)	3	25.49	31.56	32.75	35.69	--
Textile mill products (22)	4	41.22	44.73	49.56	45.56	--
Transportation services (47)	3	19.99	29.40	30.48	33.19	--
Wholesale trade--durable goods (50)	53	37.70	42.76	52.84	42.82	--
Construction Materials, NEC (5039)	3	45.14	49.78	53.32	47.80	--
Electrical Apparatus & Equip. (5063)	3	44.17	46.20	50.19	46.70	--
Home Furnishings (5023)	4	37.17	40.23	50.07	58.89	--
Metals Service Centers & Offices (5051)	10	35.62	37.78	41.01	39.85	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	36.56	37.70	42.75	39.26	--
Sporting & Recreational Goods & Supplies (5091)	3	47.15	48.00	50.55	48.68	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	35.54	37.05	40.95	44.96	--
Wholesale trade--nondurable goods (51)	20	26.15	40.45	49.52	41.35	--
Chemicals & Allied Products, NEC (5169)	4	42.19	47.55	53.63	42.55	--
Footwear (5139)	5	48.46	69.40	69.83	62.78	--

If your SIC code is not listed, less than 3 responses were received. Your data is still included in the cumulative values.

**COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS
AND MAJOR PRODUCT CLASSIFICATIONS BEST
POSSIBLE DAYS SALES OUTSTANDING**

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	26.67	34.24	46.45	32.60	--
Business services (73)	8	25.32	28.60	35.25	26.29	--
Chemicals & allied products (28)	21	32.50	36.85	47.00	33.80	--
Chemicals & allied products (2800)	4	32.55	36.70	37.65	36.66	--
Chemicals & Chemical Preparations, NEC (2899)	3	43.00	47.00	48.77	50.35	--
Plastics Material & Synthetic Resins (2821)	3	34.52	36.55	41.77	36.66	--
Electrical & electronic Equip. (36)	8	36.65	42.88	52.25	38.52	--
Fabricated metal products (34)	16	28.77	34.70	50.55	35.65	--
Food & kindred products (20)	39	21.06	23.40	26.22	23.85	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	24.05	26.56	29.41	26.05	--
Fluid Milk (2026)	3	20.10	21.63	24.02	19.10	--
Food & kindred products (2000)	4	20.40	21.06	21.64	20.30	--
Food Preparations, NEC (2099)	4	20.95	23.48	24.23	23.22	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	25.13	26.22	28.20	29.52	--
Furniture & fixtures (25)	5	34.70	34.70	34.70	37.62	--
Industrial machinery & Equip. (35)	13	24.64	34.70	40.64	35.19	--
Instruments & related products (38)	4	32.47	33.84	40.36	32.83	--
Lumber & wood products (24)	3	12.11	13.42	18.74	25.68	--
Miscellaneous Mfg. industries (39)	7	30.05	31.37	43.67	29.08	--
Mfg. Industries, NEC (3999)	3	27.04	30.00	32.00	25.19	--
Paper & allied products (26)	9	30.00	39.85	39.85	36.90	--
Paper Mills (2621)	3	37.47	39.85	40.22	36.90	--
Petroleum & coal products (29)	3	16.45	21.63	30.81	13.78	--
Primary metal industries (33)	6	18.76	28.67	44.46	29.07	--
Printing & publishing (27)	10	30.07	30.29	30.29	26.44	--
Rubber & miscellaneous plastics products (30)	4	28.34	34.37	40.35	34.67	--
Special trade contractors (17)	3	49.28	49.28	49.28	43.23	--
Stone, clay, glass, & concrete products (32)	8	25.83	29.20	34.13	29.59	--
Abrasive Products (3291)	3	22.93	27.11	27.90	29.10	--
Textile mill products (22)	4	36.72	40.74	45.06	42.04	--
Transportation services (47)	3	15.07	24.30	25.70	24.71	--
Wholesale trade--durable goods (50)	53	29.20	34.88	41.21	34.06	--
Construction Materials, NEC (5039)	3	28.64	31.28	34.11	30.00	--
Electrical Apparatus & Equip. (5063)	3	36.89	37.06	38.88	35.40	--
Home Furnishings (5023)	4	33.65	51.85	1057.50	48.04	--
Metals Service Centers & Offices (5051)	10	24.00	29.05	31.87	31.82	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	26.66	30.00	38.40	30.00	--
Sporting & Recreational Goods & Supplies (5091)	3	41.10	41.21	45.13	41.41	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	27.87	31.40	36.19	35.74	--
Wholesale trade--nondurable goods (51)	20	22.17	32.49	38.06	28.61	--
Chemicals & Allied Products, NEC (5169)	4	36.77	38.72	42.88	35.95	--
Footwear (5139)	5	36.96	43.87	65.00	50.61	--

If your SIC code is not listed, less than 3 responses were received. Your data is still included in the cumulative values.

**COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS
AND MAJOR PRODUCT CLASSIFICATIONS PERCENT
OVER 91 DAYS PAST DUE**

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	0.08	0.20	0.23	0.51	--
Business services (73)	8	1.60	3.45	7.00	3.92	--
Chemicals & allied products (28)	21	0.00	0.00	0.28	0.08	--
Chemicals & allied products (2800)	4	0.00	0.08	0.19	0.00	--
Chemicals & Chemical Preparations, NEC (2899)	3	0.31	0.62	2.31	0.18	--
Plastics Material & Synthetic Resins (2821)	3	0.00	0.00	0.00	0.00	--
Electrical & electronic Equip. (36)	8	0.00	0.11	0.67	0.17	--
Fabricated metal products (34)	16	0.20	0.62	5.14	1.60	--
Food & kindred products (20)	39	0.06	0.30	0.68	0.39	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	0.01	0.03	0.20	0.35	--
Fluid Milk (2026)	3	0.34	0.68	0.83	0.51	--
Food & kindred products (2000)	4	0.06	0.39	0.76	0.60	--
Food Preparations, NEC (2099)	4	0.13	0.34	0.48	0.07	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	0.10	0.20	0.31	0.39	--
Furniture & fixtures (25)	5	0.20	0.20	2.00	0.40	--
Industrial machinery & Equip. (35)	13	0.06	1.00	2.01	1.53	--
Instruments & related products (38)	4	1.45	3.00	5.01	1.11	--
Lumber & wood products (24)	3	0.00	0.01	0.02	0.19	--
Miscellaneous Mfg. industries (39)	7	0.00	1.20	4.70	0.03	--
Mfg. Industries, NEC (3999)	3	1.50	3.00	5.00	0.01	--
Paper & allied products (26)	9	0.27	1.00	5.82	1.00	--
Paper Mills (2621)	3	0.63	1.00	1.74	1.00	--
Petroleum & coal products (29)	3	0.09	0.10	0.39	0.30	--
Primary metal industries (33)	6	0.00	0.35	1.45	0.60	--
Printing & publishing (27)	10	1.85	1.85	3.61	4.22	--
Rubber & miscellaneous plastics products (30)	4	0.03	0.10	1.49	0.00	--
Special trade contractors (17)	3	0.63	0.63	0.63	0.36	--
Stone, clay, glass, & concrete products (32)	8	0.20	1.41	2.05	0.98	--
Abrasive Products (3291)	3	0.13	0.27	1.69	1.00	--
Textile mill products (22)	4	0.00	0.00	0.05	0.28	--
Transportation services (47)	3	3.85	4.60	8.09	5.58	--
Wholesale trade--durable goods (50)	53	0.01	0.61	1.80	0.78	--
Construction Materials, NEC (5039)	3	0.47	0.90	1.65	3.00	--
Electrical Apparatus & Equip. (5063)	3	0.02	0.04	1.96	0.34	--
Home Furnishings (5023)	4	0.00	0.10	0.70	0.40	--
Metals Service Centers & Offices (5051)	10	0.10	0.58	1.04	0.50	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	1.93	3.86	4.73	3.80	--
Sporting & Recreational Goods & Supplies (5091)	3	0.31	0.61	0.98	2.22	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	1.35	2.90	4.37	1.30	--
Wholesale trade--nondurable goods (51)	20	0.00	0.35	1.12	0.43	--
Chemicals & Allied Products, NEC (5169)	4	0.12	0.61	1.12	0.81	--
Footwear (5139)	5	0.00	0.30	0.48	1.40	--

If your SIC code is not listed, less than 3 responses were received. Your data is still included in the cumulative values.

**COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS
AND MAJOR PRODUCT CLASSIFICATIONS
AVERAGE DAYS DELINQUENT**

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	14.75	20.12	20.56	22.60	--
Business services (73)	8	4.17	7.81	19.22	14.70	--
Chemicals & allied products (28)	21	1.35	2.00	5.81	1.60	--
Chemicals & allied products (2800)	4	1.14	1.43	1.60	1.60	--
Chemicals & Chemical Preparations, NEC (2899)	3	2.90	5.81	8.40	3.40	--
Plastics Material & Synthetic Resins (2821)	3	0.76	1.00	2.85	0.59	--
Electrical & electronic Equip. (36)	8	1.48	2.55	8.11	2.20	--
Fabricated metal products (34)	16	5.10	9.98	18.40	8.58	--
Food & kindred products (20)	39	0.89	1.12	2.12	1.01	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	0.87	1.12	4.50	1.24	--
Fluid Milk (2026)	3	2.86	3.84	4.59	3.20	--
Food & kindred products (2000)	4	0.40	1.19	2.00	0.72	--
Food Preparations, NEC (2099)	4	0.83	0.96	1.88	2.36	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	0.77	1.01	3.20	0.98	--
Furniture & fixtures (25)	5	3.00	3.00	5.06	7.08	--
Industrial machinery & Equip. (35)	13	1.68	7.00	11.60	10.00	--
Instruments & related products (38)	4	6.01	10.81	14.42	6.33	--
Lumber & wood products (24)	3	0.23	0.26	2.18	0.80	--
Miscellaneous Mfg. industries (39)	7	4.11	6.76	11.20	8.59	--
Mfg. Industries, NEC (3999)	3	6.44	11.00	11.20	11.36	--
Paper & allied products (26)	9	2.71	3.70	11.40	3.00	--
Paper Mills (2621)	3	3.20	3.70	4.35	3.00	--
Petroleum & coal products (29)	3	0.94	1.89	9.74	0.63	--
Primary metal industries (33)	6	1.93	4.11	15.11	5.41	--
Printing & publishing (27)	10	9.34	9.34	11.04	12.76	--
Rubber & miscellaneous plastics products (30)	4	3.41	4.58	5.92	5.79	--
Special trade contractors (17)	3	5.08	5.08	5.08	3.94	--
Stone, clay, glass, & concrete products (32)	8	4.03	4.84	7.06	7.09	--
Abrasive Products (3291)	3	2.56	4.45	4.84	5.23	--
Textile mill products (22)	4	2.99	4.00	6.00	3.52	--
Transportation services (47)	3	4.59	4.73	4.91	8.48	--
Wholesale trade--durable goods (50)	53	3.00	6.50	11.97	8.10	--
Construction Materials, NEC (5039)	3	16.50	18.50	19.21	17.80	--
Electrical Apparatus & Equip. (5063)	3	5.46	5.50	11.31	11.30	--
Home Furnishings (5023)	4	-992.81	3.00	3.52	5.00	--
Metals Service Centers & Offices (5051)	10	7.11	8.80	12.76	7.89	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	4.35	7.70	9.90	9.26	--
Sporting & Recreational Goods & Supplies (5091)	3	4.57	5.10	6.05	7.26	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	5.47	7.03	8.34	8.10	--
Wholesale trade--nondurable goods (51)	20	1.46	4.55	17.01	6.03	--
Chemicals & Allied Products, NEC (5169)	4	1.46	3.26	9.13	6.60	--
Footwear (5139)	5	4.40	4.71	11.50	13.78	--

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**COMPARATIVE SUMMARY MEDIANS BY INDUSTRY GROUPS
AND MAJOR PRODUCT CLASSIFICATIONS
PERCENT CURRENT**

Industry Group (SIC Category) Major Product Classification (SIC Code)	Count	Upper Quartile	Median	Lower Quartile	Last Qtr Median	Last Year Median
Apparel & other textile products (23)	3	74.59	62.99	55.31	58.01	--
Business services (73)	8	91.17	68.72	64.33	68.03	--
Chemicals & allied products (28)	21	96.47	93.30	90.64	93.89	--
Chemicals & allied products (2800)	4	97.00	96.40	95.20	94.45	--
Chemicals & Chemical Preparations, NEC (2899)	3	94.84	89.69	85.36	92.69	--
Plastics Material & Synthetic Resins (2821)	3	97.80	97.01	93.96	91.19	--
Electrical & electronic Equip. (36)	8	96.86	95.67	82.89	94.60	--
Fabricated metal products (34)	16	92.04	81.19	62.00	83.84	--
Food & kindred products (20)	39	96.31	93.02	90.36	95.90	--
Canned Fruits, Vegetables, Preserves, Jams, & Jellies (2033)	5	96.83	96.33	84.82	95.81	--
Fluid Milk (2026)	3	87.55	83.15	83.00	85.08	--
Food & kindred products (2000)	4	98.09	94.79	91.52	96.79	--
Food Preparations, NEC (2099)	4	96.28	96.02	92.79	90.91	--
Frozen Fruits, Fruit Juices, & Vegetables (2037)	3	97.04	96.29	90.55	96.79	--
Furniture & fixtures (25)	5	92.04	92.04	90.81	87.73	--
Industrial machinery & Equip. (35)	13	95.36	76.66	69.23	82.82	--
Instruments & related products (38)	4	85.40	74.78	68.55	83.84	--
Lumber & wood products (24)	3	98.09	97.65	91.55	98.17	--
Miscellaneous Mfg. industries (39)	7	89.22	81.66	74.01	80.36	--
Mfg. Industries, NEC (3999)	3	84.14	75.56	74.01	66.69	--
Paper & allied products (26)	9	93.63	89.16	77.09	91.70	--
Paper Mills (2621)	3	92.04	90.46	89.75	92.48	--
Petroleum & coal products (29)	3	95.98	91.96	80.70	95.93	--
Primary metal industries (33)	6	94.03	86.13	67.12	87.03	--
Printing & publishing (27)	10	76.43	76.43	73.45	64.69	--
Rubber & miscellaneous plastics products (30)	4	92.06	89.99	85.84	84.01	--
Special trade contractors (17)	3	90.65	90.65	90.65	90.93	--
Stone, clay, glass, & concrete products (32)	8	91.13	87.54	81.94	81.64	--
Abrasive Products (3291)	3	91.22	85.90	85.23	85.35	--
Textile mill products (22)	4	92.44	90.12	87.20	91.82	--
Transportation services (47)	3	84.27	82.65	68.97	73.57	--
Wholesale trade--durable goods (50)	53	92.37	84.30	70.14	81.58	--
Construction Materials, NEC (5039)	3	64.58	64.20	63.52	62.76	--
Electrical Apparatus & Equip. (5063)	3	87.62	87.14	77.77	75.80	--
Home Furnishings (5023)	4	2423.95	93.93	90.44	91.82	--
Metals Service Centers & Offices (5051)	10	79.49	75.08	65.50	81.27	--
Plumbing & Heating Equip. & Supplies (Hydronics) (5074)	3	88.74	79.58	72.71	76.41	--
Sporting & Recreational Goods & Supplies (5091)	3	90.68	88.99	87.20	85.16	--
Warm Air Heating & Air-Conditioning Equip. & Supplies (5075)	4	88.67	83.46	76.73	75.92	--
Wholesale trade--nondurable goods (51)	20	95.56	88.19	71.06	85.91	--
Chemicals & Allied Products, NEC (5169)	4	96.63	92.27	81.61	84.61	--
Footwear (5139)	5	93.64	91.62	76.27	79.29	--

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