

Position: Revenue Specialist, Customer Financial Services

Location: Broomfield, CO

Please direct all questions and inquiries to:

Barbara Carpenter, Senior Manager, Customer Financial Services

Barbara.Carpenter@Danone.com

303.635.4290

Position Description: *USO - Danone Foods, Inc, a subsidiary of Danone, is looking for Associate Manager, Customer Financial Services United States (US) Broomfield Danone is a global food company holding top positions in healthy food through its four businesses: Fresh Dairy Products, Early Life Nutrition, Waters, and Medical Nutrition. Its mission, bringing health through food to as many people as possible, embodies commitment to human progress and business success. It gives meaning to the work of our 100,000 Danoners worldwide on an everyday basis. For passionate people looking for autonomy and exciting career opportunities, Danone truly has something special inside!*

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The Revenue Specialist is responsible for collecting invoices and invalid deductions, and accurately processing trade and non-trade claims and resolving deductions for an assigned customer portfolio in a high-volume environment. This position will be based in our Broomfield Colorado location and is a dynamic role where you can leverage your talents and intellectual curiosity to drive our business.

Objectives of the role Required Responsibilities include, but not limited to:

- A focused effort to resolve customer issues using collection and deduction resolution techniques to improve free cash flow and working capital.
- Convert non- EDI invoice customers to e-mail and check paying customer to EFT
- Validate accuracy of trade deductions to approved plans and deals
- Validate accuracy of non-trade deductions
- Accurately process transactions through SAP, HighRadius and other Danone financial systems
- Resolve customer disputes and discrepancies within Danone's SLA's (Service Level Agreements)
- Establish positive cross-functional relationships to respond to the needs of the business and our internal and external customers
- Achieve or exceed financial individual and team KPI's on a consistent basis
- Change customer behavior to improve payment patterns by partnering with Sales to formulate and implement strategies
- Work well within a performance driven organization that is focused on value added activities, maintaining a high level of productivity, integrity and trust thereby positioned to respond to the needs of our internal and external customer
- Deliver best in class customer service to internal and external customers
- Get involved when process improvement opportunities arise
- Ensure internal control and financial integrity over the revenue management process.
- Ensure that transactions in the revenue process are recorded consistent with Danone internal policies, processes & accounting rules.
- Communicate control violations to management immediately
- Adopt Danone's Leadership CODE; Danone leaders are COMMITTED to an ambitious future, OPEN to learn and share with others, DOERS who deliver results fast by EMPOWERING and developing people, SELF AWARE Maintains self-balance at work and recognizes when to step back and reach out to others for help. Uses own emotions to impact positively and contributes to healthy working conditions. Understands self and strives for development seeks feedback and gains awareness of own strengths
- All other duties as assigned