

CRF National Summary of Domestic Trade Receivables Order Form

For over 50 years, the Credit Research Foundation has provided the business credit field with the quarterly National Summary of Domestic Trade Receivables report.



**Credit
Research
Foundation**

The report sets forth an index, by industry, based on information assembled from creditors. The data, which indexes six key metrics such as: Collection Effectiveness, Days Sales Outstanding, Best Possible DSO, Average Days Delinquent, Percent of Current AR and Delinquent AR over 91 Days Past Due, may be valuable in establishing the criteria to meet the objective test to the “ordinary course of business” in a bankruptcy preference defense. An objective test, can be built based on a practical examination of the Best Possible Days Sales Outstanding index. A correlation can be made between BPDSO and terms based on the theory that BPDSO is calculated without the influence of past due receivables. Therefore, since there is no delinquency in the BPDSO figure, hypothetically all customers are paying according to terms. Consequently, examination of the BPDSO for any given industry will show a strong parallel to that industry’s aggregated standard business terms.

Please provide the information requested by completing each field and mailing or faxing your request to CRF, 410-740-4620. Reports are \$25.00 each or 4 for \$80.00.

Requestor’s Name: _____

Company or Firm Requesting data: _____

Mailing Address: _____

City, St. Zip: _____

Telephone #: _____ E-mail _____

If working for a client, provide Name of Client: _____

Indicate if client is a: Creditor Debtor Trustee

Statement of Purpose for requesting data: _____

Specify by calendar quarter and year what reports you want to order: (E.g. 2nd qtr 2003)

PAYMENT INFORMATION:

Orders may be paid via check enclosed — we will not invoice, payable to: Credit Research Foundation

Or

Charge my order. I have indicated the total to be charged in the line below; and have completed the information below:

AmEx MasterCard VISA Diner's Club

Number of reports ordered _____ @ \$25.00 each or 4 for \$80.00

Total Order Price: \$ _____

Card #

Expiration Date

Print Name as on Card

Cardholders Signature

Billing Address if different from person or company ordering:

FAX to: CRF
410-740-4620

Mail to:
Credit Research Foundation
8840 Columbia 100 Blvd.
Columbia, MD 21045