

YOUR COMPANY'S NAME  
ANALYSIS OF TOTAL DEDUCTIONS  
(000'S Omitted)  
As of June-30

Fiscal Year 199? (use last year)				Fiscal Year 199? (use current year)		
<u>TOTAL PAST DUE</u>	<u>DEDUCTION AMOUNT</u>	<u>% of C/B's to Total Past Due</u>	<u>MONTH</u>	<u>TOTAL PAST DUE</u>	<u>DEDUCTION AMOUNT</u>	<u>% of C/B's to Total Past Due</u>
\$67,000	\$5,000	7.5%	JANUARY	\$69,354	\$3,891	5.6%
\$72,348	\$6,275	8.7%	FEBRUARY	\$70,927	\$4,836	6.8%
\$54,649	\$5,843	10.7%	MARCH	\$62,821	\$3,395	5.4%
\$68,470	\$6,176	9.0%	APRIL	\$59,627	\$2,852	4.8%
\$45,972	\$3,251	7.1%	MAY	\$56,823	\$3,458	6.1%
\$33,594	\$2,986	8.9%	JUNE	\$40,882	\$2,864	7.0%
\$29,842	\$3,684	12.3%	JULY	\$0	\$0	n/a
\$51,846	\$3,488	6.7%	AUGUST	\$0	\$0	n/a
\$61,824	\$4,927	8.0%	SEPTEMBER	\$0	\$0	n/a
\$71,385	\$5,307	7.4%	OCTOBER	\$0	\$0	n/a
\$84,627	\$5,815	6.9%	NOVEMBER	\$0	\$0	n/a
\$80,472	\$4,285	5.3%	DECEMBER	\$0	\$0	n/a
\$69,354	\$3,891	5.6%	JANUARY	\$0	\$0	n/a

AS OF June-30-Year (use last year)		
Days past due	# of open deductions	\$ of open deductions
1-30	1,199	\$1,256
31-60	791	\$952
61-90	371	\$243
91-365	450	\$359
366-731	194	\$158
OVER 732	37	\$18
<b>TOTAL</b>	<b>3,042</b>	<b>\$2,986</b>

AS OF June-30-Year (use current year)		
Days past due	# of open deductions	\$ of open deductions
1-30	847	\$952
31-60	948	\$1,067
61-90	221	\$348
91-365	276	\$478
366-731	23	\$17
OVER 732	12	\$2
<b>TOTAL</b>	<b>2,327</b>	<b>\$2,864</b>