

SAP Financial Supply Chain Management (FSCM) Seminar

June 3rd 2010

Embassy Suites O'Hare, Chicago, IL

Morning Agenda

8:00 – 8:50 am

SAP Financial Supply Chain Management (FSCM) Overview

- *Craig Himmelberger (Director SAP Solution Marketing, SAP America)*

Learn directly from SAP and their Solution Management team about the various FSCM modules such as Collections, Dispute, Credit and Biller Direct. Get critical advice, see what is on their product roadmap and new functionality available via enhancement packs.

9:00 – 9:50 am

SAP Credit Management Case Study: Edward Don

- *John Fahey (Director of Credit, Edward Don & Company)*

Learn how Edward Don implemented FSCM Credit Management and leveraged credit rules engine to automatically calculate credit limits and *Score* for its 20,000+ customers.

10:00 – 10:50 am

How to Create a Business Case for SAP FSCM

- *Sashi Narahari (CEO, HighRadius)*

Based on experience with dozens of SAP customers, learn some the elements needed to create a business case to implement SAP FSCM. ROI modeling, gap analysis and project plans are just a few of the areas that will be covered.

11:00 – Noon

SAP Dispute/Collections Management Case Study – TBD

- *TBD*

Experience the implementation of SAP FSCM Dispute Management through the eyes of an SAP Customer. Learn about their FSCM deployment architecture, challenges and results. Opportunity for Q&A.

Lunch

Lunch will be provided at the conference location

Noon – 1:00 pm

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Afternoon Agenda

1:00 – 1:50 pm

SAP Credit & Biller Direct Overview

- *Loretta Padilla (SAP FSCM Consultant, HighRadius)*

Functional overview of the SAP Credit Management & Biller Direct modules. Learn the out-of-the-box features and tools of these modules. Opportunity to discuss FSCM Best Practices and common issues.

2:00 – 2:50pm

SAP Collections & Dispute Management Overview

- *Joe Svoboda (Sr. Practice Manager, SAP America)*

Functional overview of the SAP Collections & Dispute Management modules. Learn the out-of-the-box features and tools of these modules. Opportunity to discuss FSCM Best Practices and common issues.

3:00 – 3:50 pm

Expert Panel/Open Forum

Open forum session featuring an expert panel. Opportunity to ask questions from audience as well as moderated questions.